



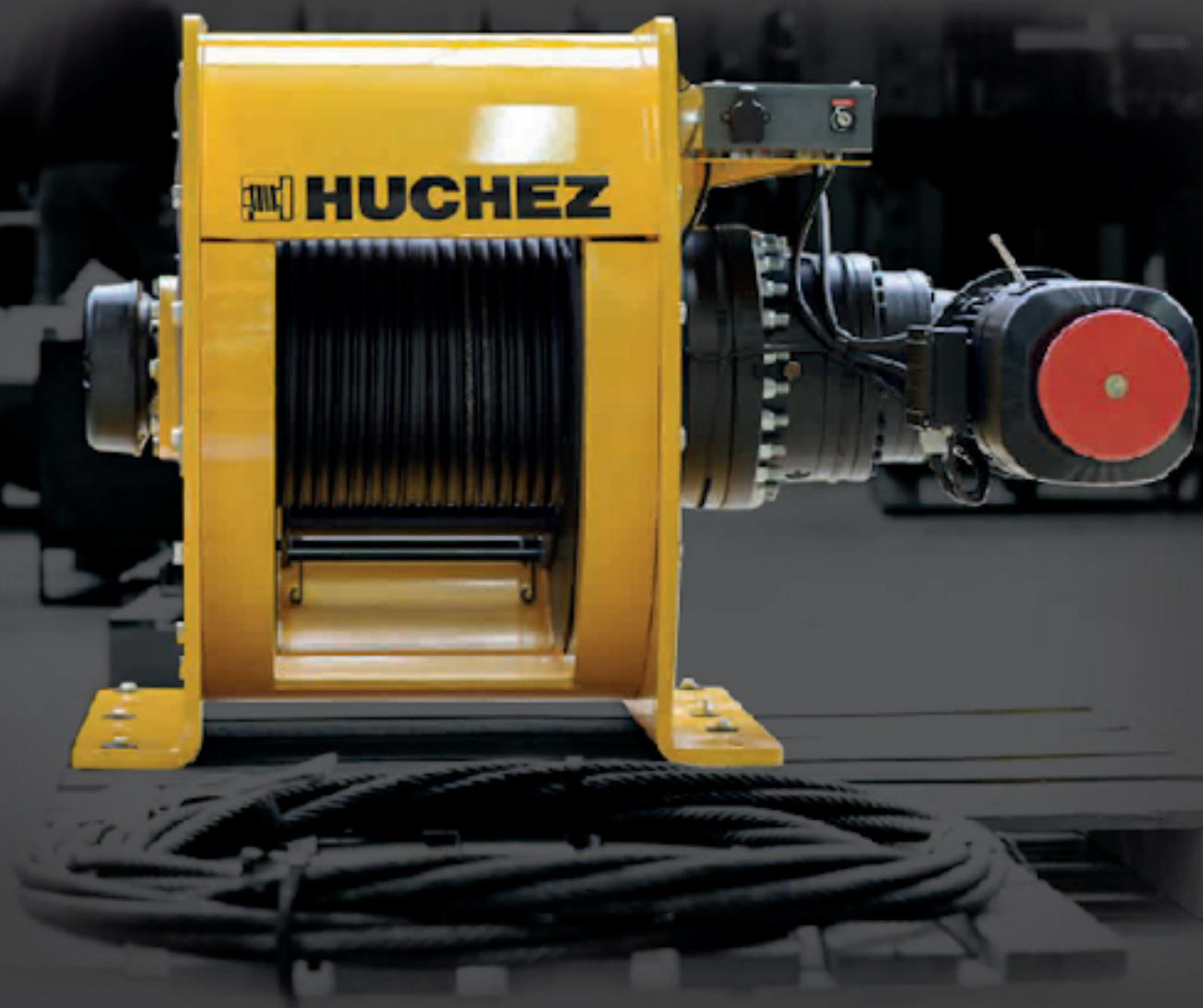
PRESS PACK

2021



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▲ A historical leader

With its origins going back to 1832 with Horloges HUCHEZ, the renowned watchmaker, HUCHEZ developed its business in the aftermath of the Second World War when the use of winches became widespread in many sectors.

Since 1950, HUCHEZ has been designing, developing and manufacturing manual, electric, hydraulic winches for lifting or traction/haulage applications.

Today, HUCHEZ is the French leader in the design and manufacture of manual and electric winches for professionals.

At its plant in Ferrières (Oise), France, HUCHEZ's industrial know-how is applied on a daily basis by all employees throughout the production cycle.

Winches (manual, electric, hydraulic or thermal), workshop gantries and jib cranes, hoists (manual or electric), from a few kilos to several tons, are marketed / designed each year to meet the needs of large companies in different sectors: industry, engineering & construction, nuclear, agricultural, rail, maritime & river, entertainment, local authorities...

Solutions for each sector

Whether for the simplest winch or the design and implementation of specific custom-made equipment, **HUCHEZ is systematically, and this is its strength, focused on solutions.** Its teams are proactively committed to resolving each lifting and traction problem, in all contexts and sectors.

The company controls the entire process chain, with each department working at its own level: the R&D department designs products; workshops machine parts, carry out assembly and testing; and the sales department markets the equipment and manages after-sales service.

A leader in the domestic market, HUCHEZ is continuing to develop through:

- ▲ the creation of new products
- ▲ the manufacture of winches with ever-increasing capacities
- ▲ the upgrading of its HUCHEZ Engineering department
- ▲ the conquest of new markets


HUCHEZ is a member of Evolis¹, FIM², UIMM³ and Réseau Entreprendre.



1 - EVOLIS is the result of the merger between the two professional organisations, CISMA and PROFLUID, in July 2019. This new organisation now brings together almost 300 companies that design, produce and market equipment for the construction, handling and circulation of fluids.

2 - Fédération des Industries Mécaniques.

3 - Union des industries et métiers de la métallurgie.



A century of innovation

TODAY

2013

Launch of the compact industrial (INDUSTRIA serie) and motorized manual range of winches (MOTORBOX). Dynamic Power Optimization (DPO) is patented.

2009

HUCHEZ launches its PL range of electric winches, responding to intensive use in demanding environments.

1992

Creation of the first product catalog, true innovation in this field.

1976

Creation of the L-Serie and TR electric winch (ancestor of the famous TRB winch) an entirely re-imagined range today known as TRBoxter.

1945

The invention of the wheelbarrow winch. 1 motor, 1 reducer, 1 drum. This is the multi-purpose winch for farmers.

2016

EASYrope (a manual motorised counterweight systems up to 500 kg) is patented.

2011

Launch of the TIREX (hand spur gear winch), the MANISTOR (wall winches) and the economical PRIMO ranges.

1999

Launch of the TE range of electric winches designed with a large winding capacity.

In the mid-1980s

HUCHEZ renews its product range with the designer Didier Wallaert. New products are launched.

1948

Appearance of the first petrol-driven winches intended for loading sacks of grain on to trailers. HUCHEZ invents the reduction gear ref. 2815. Several thousand units have been produced since.

1930

Eugène HUCHEZ conceives and designs the 1st ratcheted- two-way winch. It is an electric motor for lifting clock weights in bell towers.

Key dates





Innovation and R&D in the company's DNA

Anticipating the requirements of the handling industry, HUCHEZ continues its policy of innovation and each year invests part of its sales revenue in Research & Development.

The R&D department, composed of a multidisciplinary team of external consultants and specialised researchers, also welcomes young graduates from engineering schools (Compiègne University of Technology).

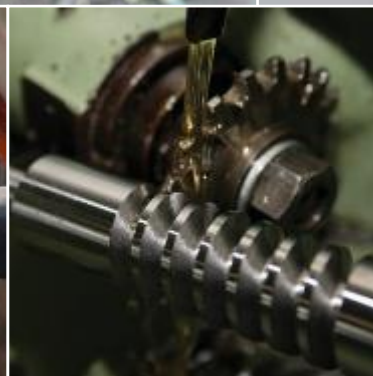
A team is dedicated to the development of new products and new ranges of winches. New technologies (electronics, composite materials) and tools (3D, ergonomics, rapid prototyping) that are integrated into the company's production processes are all sources of added value.

This active innovation policy is reflected in the regular filing of models or patents with the INPI (Institut National de la Propriété Industrielle).

HUCHEZ was awarded the INPI Innovation Trophy in 2013 for Picardie (Patent and Trademark Trophy) for its **dynamic and constant innovation policy**, but also for the use of industrial property as a driver for growth.

HUCHEZ currently holds 3 patents, 6 models and 11 registered trademarks.





▲ Presence in France and worldwide



A network covering the whole of France

HUCHEZ is supported by a sales team of 5 people.

Anxious to support its customers, HUCHEZ has developed a network of general and specialised distributors in France and abroad: special partners able to provide local service for equipment (sales, maintenance, repair).



Specialised distributors who are able to provide after-sales service for HUCHEZ equipment can obtain the **HUCHEZ Certified Centres** label.

These certified centres all have years of experience in the lifting sector and regularly follow specific training courses on our products.

Know-how that can be exported worldwide

HUCHEZ has taken a long-term approach to exports, which is at the heart of the group's development strategy. Three sales staff are dedicated to this market.

With its ability to adapt to the needs of specific markets, high-performance export tools and its recognised know-how, 45% of HUCHEZ's turnover comes from exports, mainly in Europe, but also in many African countries, the Middle East and more recently in Latin America.

Four employees are dedicated to this market.

HUCHEZ, a world of quality

Quality of the management system



Since 2001, HUCHEZ has been certified for its quality management system according to the ISO 9001 standard.

In its quality approach, HUCHEZ is committed to:

- ▶ defining a quality policy focusing on the satisfaction of customers and potential customers
- ▶ implementing and improving this quality management system (QMS)
- ▶ guaranteeing its customers and potential customers the highest possible level of quality.

Its quality management system has been recognised by LRQA and resulted in the renewal of its certification for a period of three years in 2020.

Product quality and guarantee

The quality of HUCHEZ products is a priority for the company. In addition to comply with current standards and regulations, products are designed and developed to meet users' expectations over the long term.

The components and manufacturing processes of HUCHEZ winches have made the brand's reputation for more than 60 years, **recognised for its robustness and reliability**.

To improve efficiency and quality, in 2019 HUCHEZ is carrying out major expansion work at its Ferrières plant in the Oise region. The modernization of the production facilities (overhead cranes, test benches, paint shop) offers an adapted and optimised infrastructure in terms of productivity, efficiency and responsiveness. These new facilities make it possible to build very large capacity winches and open new markets.

Winches are checked at each phase of their manufacture to ensure their performance and endurance. Their test sheet and instructions are attached to the product before shipment to enable users to commission, check and maintain them in accordance with current standards.

Product safety

User safety is at the heart of HUCHEZ's concerns.

Products are designed, developed and manufactured in compliance with current standards and regulations (Machinery Directive 2006/42/EC, standards EN/NF 13157 and 14492-1). In this respect, they benefit from CE marking and the EC declaration of conformity.

Standard ranges



The Standard ranges are made up of **products renowned for their robustness and reliability**, dedicated to the most common lifting or pulling operations of loads of up to several tons.

MANUAL WINCHES



COMPACT ELECTRIC WINCHES



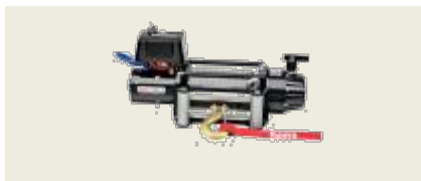
LARGE CAPACITY ELECTRIC WINCHES



FOREST WINCHES



VEHICLE WINCHES



JACKS AND HOISTS



HOISTS, GANTRIES AND JIB CRANES



WINDERS



ACCESSORIES (cable, hook, pulleys...)



4 case studies



► INDUSTRIA electric winch installed in aggregate quarries to tension conveyor belts.



► Electric PL winch on an American ski-jump ramp to lift the machine to remove ice from the rails in which skiers position themselves to the jump.



► TRBoxter compact electric winch used to lift heavy loads on the construction site of the new Munch Museum in Oslo.



► INDUSTRIA electric winch used to operate the gate of a dam on a waterway.

▶ The standard adapted versus standard ranges



Many situations, uses and professions have requests that are too specific to be satisfied by the HUCHEZ standard range of winches and lifting equipment without falling in the scope of the HUCHEZ Engineering department.

Halfway between these 2 offers, the **adapted Standard** is the perfect fit.

Motor power, different cable capacities, electronic load limiter, limit switches, multiple cable outlets, specific paint... many configurations and options are possible.

HUCHEZ's sales and technical teams are qualified to provide technical advice to professionals. They will guide customers towards the most appropriate lifting and pulling solution for their application.

2 case studies



▶ HUCHEZ manual winches integrated into a container fire-fighting system (HydroPen®).



▶ A MANIBOX VS manual winch completely made of stainless steel used in a nuclear power plant when changing control rods.

▲ HUCHEZ Engineering, a department dedicated to custom-made solutions



If the customer's problem cannot be resolved by standard ranges, a custom-made solution is then designed and developed.

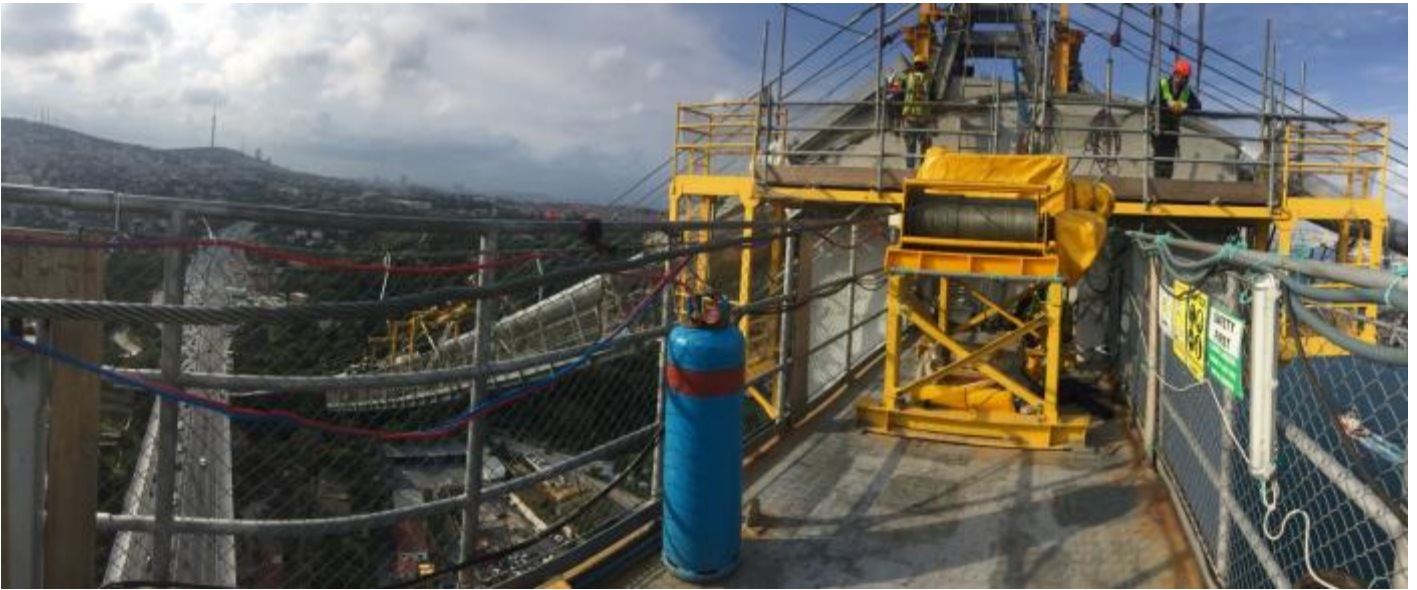
Created in 2000 to provide an answer to the most specific projects when there are demanding constraints, the department dedicated to special winches has grown over the years. It was named HUCHEZ Engineering in 2014.

Experts in the design and manufacture of **custom-made solutions**, the department consists of **a team of several engineers** who take charge of each stage of the project: studying the specifications, technical feasibility analysis, consulting, preliminary project design, manufacturing, development, testing, technical assistance and finally commissioning on site and staff training.

HUCHEZ Engineering is now the privileged partner of the largest French and international companies to which **it brings its know-how, rigour, responsiveness and expertise** to manage the complex and specialised projects entrusted to it.

Designed and manufactured in France, the equipment meets the requirements of each site or sector of activity: **engineering, construction, aeronautics, chemistry, automotive, metallurgy, agri-food, river and maritime infrastructure, scientific, nuclear, entertainment, etc.**

4 case studies



► HUCHEZ winches high above the Bosphorus to move a platform during maintenance work on the cable-stays of the bridge located in Istanbul.



► Winch used by scientists to lower and raise various oceanographic instruments (sampling probe, etc.) on missions planned by their research programme in the Arctic.



► A winch used to slow a skier's fall when bungee jumping on snow and, once stabilised, zip-lining down to the ground.



► Specific solution for quickly covering and unblocking SNCF freight wagons.

10 HUCHEZ commitments



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